

Appraisal Panel Summary

Scheme Details

Project Name	Company 30a (MS)		
Grant Recipient	Company 30a (MS)		
SCR Executive Board	Business Growth	SCR Funding	£35,000
% SCR Allocation	49.9%	Total Scheme Cost	£70,100

Appraisal Summary

Project Description
<p>The company is looking to install a data integration system that would link all its existing data sources into a decision tool, which will enable data driven operational improvements. This opens up the opportunity to explore AI on this data and connectivity between supply chain partners.</p>
Value for Money
<p>The applicant has completed the “Bain Digital” Digital Readiness tool for their current position, which demonstrated that they had completed 47% of their “digital journey”.</p> <p>The project is a pre-requisite to winning additional orders in the next 12 months. If the two contracts were secured then five jobs would be safeguarded, which would represent a gross cost per job to SCR of £7,000. Therefore, this project provides acceptable value for money.</p>
Legal
<p><u>De Minimis:</u> The grant would be awarded under the De Minimis Regulation 1407/2013. This allows maximum support of €200,000 over a three fiscal year period to companies operating in this sector and a declaration provided by the company supports eligibility under this scheme.</p> <p><i>(€100,000 threshold for companies operating in transport sector).</i></p>

Recommendation and Conditions

Recommendation	Full Grant Award
Payment Basis	Payment on defrayal
Conditions of Award (including clawback clauses)	
<p><i>The following conditions must be satisfied before contract execution.</i></p> <ol style="list-style-type: none"> 1. Formal confirmation that all other funding required to deliver the project is in place. 2. Agree appropriately detailed schedule of inclusive growth indicators and targets (e.g. % of [previously unemployed] locals offered permanent contracts and apprenticeships, mentoring and school engagement and engagement with the local supply chain) to ensure the project delivers wider socio-economic benefits and that these can be captured, monitored and reported. <p>The conditions above should be fully satisfied by 21st August 2019. Failure to do so could lead to the withdrawal of approval.</p>	

The following conditions must be satisfied before drawdown of funding.

3. Submission of evidence of Board approval for the scheme
4. Formal confirmation of commitment to address any cost overruns (without recourse for further LGF support) without unduly compromising project outputs and outcomes.

The following conditions must be included in the contract

5. Clawback on outputs only

CIAT External Consultant Opinion – Company 30a

Project Description

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Table 1: 30a - Summary

Project Cost	£70,100	
Grant Funding Request	£35,000	
	50%	
Score	16.99	
	68%	
Rank within Funding Stream	3	
Financial Risk	Amber: Some further financial checks may be required	

Table 2: 30a - Appraisal Summary

Case	Comments
Strategic	Strong strategic justification, with relevance to key SCR sectors, clear market for growth, with growth potential outside local trading. Alignment to SCR ambitions on new jobs, efficiency, new technological solutions and innovation. Relatively good fit to BIF and Made Smarter aims and objectives.
Commercial	Some evidence of demand from customers, with requests from clients for enhanced digital visibility highlighted. Current exporter, although no growth forecast in exports provided. Solution identified, and no approvals required for project commencement. Procurement routes clear with three partners identified.
Economic	Used the digital readiness tool to establish current position. 3 new jobs to be created by 2020, and 5 jobs safeguarded as project is seen to be required to win major contract in the next 12 months.
Financial	Overall risk rating considered to be 'low moderate'. D&B risk indicator, current ratio, acid test and CL/NW as 'Amber'. Overall rating: Amber – some further financial checks may be required. Proceed with the evaluation of the submission cognisant of the raised areas of financial concern and consider against other aspects of the submission.
Management	Strong management team with experience identified. Limited detail on processes of the project; risk management strategy outlined. Milestones identified with benefits over the course of a year.

Table 3: 30a – Common Issues Checklist

Element	Comment
Financial history	Provided for 2018 only. 2 years of financial history are required for bid to be accepted for consideration.
Quotes for services	Quote for services appended. Final project costs (including quote for services) will need to be verified for grant funding to be approved.
Match funding	50% match funding requested. Match funding is from capital. Funding request is for capital funds only.

Element	Comment
Financial declarations	Confirmed that the director(s) have not closed a similar activity in the EEA in the past 2 years, nor do they intend to do so for a period of 2 years further to the proposed investment.
Directors Declarations	No positive responses.
Submission signed	Yes.
Other	This company has also submitted a BIF business case under the Productivity Challenge funding stream. Clarifications should be sought, in the event of both applications being approved, that productivity or job benefits are not double counted, the company is capable of delivering both projects (including match funding and project management), and the projects do not conflict with each other.

